## **HIGHLAND RESIDENTIAL LIMITED - PERSON SPECIFICATION**

**POST TITLE:** Highland Residential Operational Manager

POST REF NO. HRIL22 SALARY: Up to £40,000 per annum

Criteria	Essential	Desirable
Skills & Abilities	<ul> <li>Track record of marketing, selling, letting and factoring residential properties.</li> <li>Business development capabilities</li> <li>Ability to work with a computerised database system.</li> <li>Excellent communication and customer care skills.</li> <li>Good written, verbal and numeracy skills, with a high degree of accuracy and attention to detail.</li> <li>Excellent organisational skills with the ability to multi-task and work flexibly to ensure deadlines are met.</li> <li>A team plyer with management experience.</li> <li>Have a co-operative and flexible approach.</li> <li>Effective record keeping and the ability to deal correctly with sensitive and confidential information.</li> <li>Ability to solve problems and complaints effectively.</li> <li>Production and analysis of data and presentation of performance reporting to management Boards</li> <li>Computer literacy in basic Microsoft IT packages, e.g. Word, Excel.</li> </ul>	<ul> <li>Knowledge of local property market.</li> <li>Knowledge of the Scottish property factoring market</li> <li>Experience in tendering for contracts</li> </ul>
Experience	<ul> <li>Relevant experience of managing a portfolio of private property lettings, sales and factoring.</li> <li>Proven track record of achieving targets and working to deadlines.</li> <li>Experience of managing, supervising and motivating staff.</li> <li>Working in a front facing role with the general public.</li> <li>Working with external personnel such as other service providers / stakeholders.</li> <li>Communicating with people at all levels.</li> </ul>	Low cost home ownership market
Knowledge	<ul> <li>Demonstrate a thorough understanding of the legal aspects of private property lettings and sales</li> </ul>	<ul> <li>An understanding of the affordable housing sector.</li> </ul>
Qualifications	<ul> <li>Have or be working toward ARLA or equivalent qualification</li> <li>Educated to Higher standard or equivalent.</li> </ul>	<ul> <li>Qualification in Marketing, or Business Management.</li> <li>IRPM Level 4</li> </ul>
Other Requirements	<ul><li>UK driving licence with access to a vehicle.</li><li>Professional approach to all situations.</li></ul>	<ul> <li>Works productively in a high pressure environment.</li> </ul>